PRACTICAL BUSINESS RESOURCE

WHAT'S HOLDING YOUR BUSINESS BACK FROM GROWING?

THE BUSINESS BOTTLENECK FINDER

Growth doesn't always require doing more. Sometimes it starts with identifying what's getting in the way. Take three minutes to identify where growth may be getting stuck.

01 IDENTIFY | Where is growth getting stuck?

Check any areas creating challenges in your business today.

- ☐ **SALES & LEAD GENERATION**
  Not enough qualified leads or inconsistent sales results.
- ☐ **OPERATIONAL CAPACITY**
  Difficulty handling more business without affecting quality or service.
- ☐ **PEOPLE, LEADERSHIP & OWNER DEPENDENCY**
  Too many decisions or responsibilities depend on the owner or a few key people.
- ☐ **PROCESS & SYSTEMS**
  Inconsistent processes, unnecessary manual work or difficulty repeating what works.
- ☐ **EXECUTION & ACCOUNTABILITY**
  Priorities are clear, but follow-through and results are inconsistent.

02 PRIORITIZE | Which constraint matters most?

Of the areas checked, which one, if improved, would make the greatest difference to your business over the next 90 days? Consider its impact on revenue, profitability, customers or growth.

Our biggest growth constraint:

_____

_____

03 ACT | What will you do next?

What is one practical action you will take in the next 30 days?

_____

Owner: _____ **By when:** _____

READY TO TAKE A DEEPER LOOK?

Explore the 3S Business Scaling Assessment at allstriveresults.com/3s-assessment.html